

MBA 1st Semester Examination, 2024

MBA

PAPER—MBA-101

Full Marks : 100

Time : 3 hours

The figures in the right hand margin indicate marks

Candidates are required to give their answers in their own words as far as practicable

GROUP – A

Answer any **eight** questions of the following :
5 × 8

1. "Principles of management are universal and flexible in nature." – Discuss.
2. Explain Fayol's view on 'discipline' and 'unity of command' in an organization.

(Turn Over)

3. Briefly discuss the concepts of strategic plans, tactical plans and operational plans.
4. Briefly discuss the advantages of Informal Organisations.
5. Enumerate the differences between authority and responsibility.
6. Explain the advantages of external sources of recruitment over internal sources of recruitment.
7. Distinguish between 'Classical Conditioning' theory and 'Operant Conditioning' theory in learning.
8. Explain the characteristics of 'Theory Y' people.
9. Discuss the various types of reinforcement strategies in motivating people.
10. "Leader is born but not made". Enumerate the statement.

11. Explain the concept of OB in the light of the four models of OB.
12. Explain the five core dimensions of personality as identified by the Big Five Model for Personality.

GROUP – B

Answer any **four** questions of the following :

10×4

13. Define planning premises. Discuss the different types of planning premises. 2 + 8
14. Write short notes on any *two* of the following : 5 + 5
- (a) Max Weber's Bureaucratic Theory of Management
 - (b) Span of Control
 - (c) Training and Development
 - (d) Directing as a function of management.

15. Describe the Vroom's Expectancy theory of motivation with a suitable example.
16. Schematically explain the Situational Leadership theory of leadership.
17. Compare and contrast Maslow's Need Hierarchy Theory and Herzberg's Two Factor Theory of Motivation.
18. What do you understand by "leadership styles" ? Describe the different styles of leadership. 2 + 8

[Internal Assessment — 20 Marks]
